



Because each project is unique and everyone's needs are different, Focus on Energy does not provide contractor recommendations. However, our [database of Wisconsin service providers](#) offers a comprehensive list of partners who currently use the Focus programs and are familiar with their requirements. We recommend you use the database at finditwithfocus.com along with the below guidelines to help select a qualified contractor for your needs.

- Will you need a permit from your local government agency for the work? If so, do you need to get it or will the contractor take care of it for you?
- Does the contractor have the appropriate licenses required by the state and/or local government? Find out by calling your local government office or visiting their website.
- Will the contractor's employees do the work, or will they subcontract it to someone else?
- If you're installing a renewable energy, heating, cooling, or water heating system, how will the contractor determine its size?
- Has the contractor been through the manufacturer's training for the equipment you're looking at?
- Will both you and the contractor sign a written contract before work is started?
- When will the work be done and how long will it take?
- How many systems has the contractor installed in the last year that are similar to the one you're looking at?
- Will the contractor provide you with recent customer references?
- Will any additional work need to be done besides the installation? If so, what is it and will the contractor do it?
- How often does the contractor recommend servicing your new equipment?
- What repair services does s/he offer and what are his/her rates?
- Will the contractor show you how you can help maintain your heating, cooling, water heating, and/or renewable energy system?
- Are there any rebates or tax credits available for the new equipment? Will the contractor submit paperwork for you, or are you responsible for it?